**KPIT Technologies Limited** 

Registered & Corporate Office - 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057 Phone : +91 20 6652 5000 | Fax : +91 20 6652 5001 | connectwithus@kpit.com | www.kpit.com | CIN : L72200PN1990PLC059594

PART I

## STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018

Particulars	1	Quarter ended	₹ in million (exce	Year ended	
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	June 30, 2018	March 31, 2018	June 30, 2017	March 31, 2018	
	(Unaudited)	(Audited)	(Unaudited)	(Audited)	
		(Refer note 9)			
· · · · · ·					
Revenue from operations	10,138.40	9,664.32	8,703.61	36,655.82	
Other income (Refer note 4)	162.04	190.52	120.53	450.42	
Total income	10,300.44	9,854.84	8,824.14	37,106.24	
Expenses					
Cost of materials consumed	54.29	163.83	106.36	465.62	
Changes in inventories of finished goods and work-in-progress	(4.17)	20.39	12.99		
Employee benefits expense	6,310.73	6,088.39	5,386.99	22,921.23	
Finance costs (Refer note 5)	53.59	28.55	25.60	104.32	
Depreciation and amortization expense	270.48	256.41	190.37	843.00	
Excise duty	270.10	200/42	18.84	18.84	
	3 540 37				
Other expenses	2,549.27	2,293.43	2,383.51	9,380.83	
Total expenses	9,234.19	8,851.00	8,124.66	33,818.10	
Profit before exceptional items, share of equity accounted investee and tax	1,066.25	1,003.84	699.48	3,288.14	
Exceptional items (Refer note 7)	-	-	25.55	25,55	
Profit before share of equity accounted investee and tax	1,066.25	1,003.84	725.03	3,313.69	
Share of profit/(loss) of equity accounted investee (net of tax) (Refer note 10)	(39.60)	(72.48)	-	{72.48	
Profit before tax	1,026.65	931.36	725.03	3,241.21	
Tax expense					
Current tax	290.76	48.47	138.79	622,67	
Deferred tax (benefit)/charge	(50.06)	116,91	31.01	74.87	
Total tax expense	240.70	165.38	169.80	697.54	
Profit for the period	785.95	765.98	555.23	2,543.67	
Other comprohensive income					
Other comprehensive income					
Items that will not be reclassified to profit or loss	(4.4.00)	1.0.1.1	(m. c. d)	(	
Remeasurements of defined benefit plans	(14.39)	(10.44)	(7.04)		
Income tax on items that will not be reclassified to profit or loss	4.90	3.10	1.68	12.76	
Items that will be reclassified to profit or loss					
Exchange differences in translating the financial statements of foreign operations	251.24	192.61	98.92	295.85	
Effective portion of gains/(losses) on hedging instruments in cash flow hedges	(63.68)	(56.92)	(69.92)	(128.69	
Income tax on items that will be reclassified to profit or loss	22.25	19.70	24.20	44.54	
Total other comprehensive income	200.32	148.05	47.84	181.14	
Total comprehensive income for the period	986.27	914.03	603.07	2,724.81	
Profit attributable to					
Owners of the company	774.33	760.03	554.53	2,528.54	
	11.62	5.95	0.70	2,528.54	
Non-controlling interests			1		
Profit for the period	785.95	765.98	555.23	2,543.67	
Other comprehensive income attributable to					
Owners of the company	200.65	144.57	48.58	177.46	
Non-controlling interests	(0.33)	3.48	(0.74)	3.68	
Other comprehensive income for the period	200.32	148.05	47.84	181.14	
Total comprehensive income attributable to					
Owners of the company	974.98	904.60	603.11	2,706.00	
Non-controlling interests	11.29	9.43	(0.04)		
Total comprehensive income for the period	986.27	9.43 914.03	603.07	2,724.81	
A CARLE CONTRACT CONTRACTOR OF CACE PORTON		2 # 1192			
Paid up equity capital [Face value ₹ 2/- per share]	379.86	379.03	. 376.76	379.03	
Other equity				17,790.13	
Frankrike and service allowers for some financial and some times of for some times and the service is the service of the servi	***				
Earnings per equity share for continuing operations (face value per share ₹ 2 each)	4.00	3.93	2.89	13.13	
Basic					



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#### STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018

#### ₹ in million (except per share data)

#### Notes:

PARTI

1 The above unaudited consolidated financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors in their respective meetings held on July 25, 2018. These unaudited consolidated financial results have been prepared in accordance with the Indian Accounting Standards ("Ind-AS") as specified under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016 and provisions of the Companies Act, 2013.

2 The Statutory Auditors of the Company have conducted a limited review of the above consolidated financial results of the Company for the quarter ended June 30, 2018. An unqualified opinion has been issued by them thereon.

3 Standalone information:

Sr No	Particulars	Quarter ended			Year ended	
		June 30, 2018 (Unaudited)	March 31, 2018 (Audited) (Refer note 9)	June 30, 2017 (Unaudited)	March 31, 2018 (Audited)	
а	Revenue from operations	4,203.83	4,000.26	3,131.60	14,423.53	
b	Profit before tax	761.04	654.43	328.00	2,006.62	
с	Net profit for the period	591.62	635.41	278.43	1,775.50*	
d	Other comprehensive income	(51.03)	(44.70)	(51.04)	(114.87)	
е	Total comprehensive income	540.59	590.71	227.39	1,660.63	

4 Details of Foreign exchange gain / (loss) included in Other income:

Particulars	Quarter ended Year en			Year ended
· · · · · · · · · · · · · · · · · · ·	June 30, 2018 (Unaudited)	March 31, 2018 (Audited)	June 30, 2017 (Unaudited)	March 31, 2018 (Audited)
	(,	(Refer note 9)	(•••••••••	(······)
Foreign exchange gain / (loss)	4.12	113.27	80.95	254.31

5 As per para 6 (e) of Ind AS-23 "Borrowing costs", the exchange differences arising from foreign currency borrowings, to the extent that they are regarded as an adjustment to interest costs, are regrouped from other exchange differences to finance costs. Details of net loss / (gain) on foreign currency transactions and translations considered as finance cost:

Particulars	Quarter ended			Year ended
•	June 30, 2018 (Unaudited)	March 31, 2018 (Audited) (Refer note 9)	June 30, 2017 (Unaudited)	March 31, 2018 (Audited)
Interest expense	39.03	27.08	25.60	102.85
Net loss / (gain) considered as finance cost	14.56	1.47	~	1.47
Total finance cost	53.59	28.55	25.60	104.32

6 The standalone results of the Company are available on the Company's website, www.kpit.com and also on the website of the BSE Limited, www.bseindia.com and National Stock Exchange of India Limited, www.nseindia.com, where the shares of the Company are listed.

7 Exceptional items for the quarter ended June 30, 2017 and the previous year ended March 31, 2018 represents gain on sale of Company's entire investment in Sankalp Semiconductors Private Limited.

8 The Board of Directors of the Company at its meeting held on 29 January 2018 have approved a draft composite scheme ("Draft Scheme") for: (a) amalgamation of Birlasoft (India) Limited ("Birlasoft") with the Company ("Proposed Merger"); and (b) demerger of the engineering business of the Company into KPIT Engineering Limited ("KEL"), a wholly owned subsidiary of the Company, ("Proposed Demerger"), to be renamed as KPIT Technologies Limited, in terms of the Draft Scheme and an implementation agreement, and other agreements that are executed between the Company, Birlasoft and other parties. During the current quarter, the Company has incurred expenditure of ₹ 108.06 million (Previous year ₹ 168.68 million) towards enabling the execution of this transaction. The Company is in progress to obtain approvals from various regulatory authorities.

9 The figures for the quarter ended March 31, 2018 as reported in these financial results are the balancing figures between the audited figures in respect of the full financial year and published year to date figures up to the end of the third quarter of the relevant financial year.

10 During the previous quarter ended March 31, 2018, the Company has made an additional investment in its equity accounted investee.

11 Effective April 1, 2018, the Company has adopted Ind-AS 115 (which replaces earlier revenue recognition standards) using the cumulative effect method (without practical expedients). The standard is applied retrospectively only to contracts that are not completed as at the date of initial application and the comparative information is not restated in the consolidated financial results. The adoption of the standard did not have any material impact to the financial results of the Company.

12 As per our last disclosure on May 23, 2018, a California jury delivered a verdict in a lawsuit that has been pending for over four years in District Court (USA). The lawsuit involved various claims brought by Copart Inc. against Sparta Consulting Inc., KPIT Infosystems Inc. and KPIT Technologies Ltd., and Sparta Consulting Inc.'s against Copart Inc. The jury verdict, while absolving KPIT Technologies Ltd., awarded a net amount of approximately USD 16 million to Copart. Both the parties are now arguing the matter regarding jury's verdict, after completion of which the Court will deliver its final judgement and at this time, it is considered contingent in nature. This judgement would also be subject to appeal. Sparta and KPIT Infosystems continue to vigorously deny any and all wrongdoing, and will continue to challenge the verdict as per legal advice.

13 Previous period's figures have been regrouped / reclassified wherever necessary to conform with the current period's classification / disclosure.

	On behalf of the Board of Directors For KPIT Technologies Limited
Place : Pune Date : July 25, 2018	S. B. (Ravi) Pandit GEO & Managing Director DN: 00075690 DIN: 00075861
York	

**KPIT Technologies Limited** Registered & Corporate Office - 35 & 36, Phase I, Rajiv Gandhi Infotech Park, Hinjawadi, Pune - 411057 Phone : +91 20 6652 5000 | Fax : +91 20 6652 5001 | connectwithus@kpit.com | www.kpit.com | CIN : L72200PN1990PLC059594 PART II SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED ₹ in million Sr No Particulars Quarter ended Year ended June 30, 2018 March 31, 2018 June 30, 2017 March 31, 2018 (Unaudited) (Audited) (Unaudited) (Audited) (Refer note 3) Segment Revenue 1 5,998.21 6.411.93 5.601.05 23,314.53 Americas UK & Europe 2,119.35 2,073.25 1,675.72 7,445.81 4,202.01 4,078.75 3,468.64 15,101.30 Rest of the World 12,733.29 12,150.21 10,745.41 45,861.64 Total Less : Inter Segment Revenue 2,594.89 2,485.89 2,041.80 9,205.82 10,138.40 9,664.32 8,703.61 36,655.82 **Revenue from operations** 2 Segment Results - Profit before tax and interest 1,629.04 1,385.60 1,012.21 5,095.73 Americas 403.61 538.98 354.69 1,629.21 UK & Europe Rest of the World 457.25 356.98 330.97 1,155.93 Total 2,489.90 2.281.56 1.697.87 7,880.87 Less: Finance costs 53.59 28.55 25.60 104.32 4,488.41 Other unallocable expenditure (net of unallocable income) 1,370.06 1,249.17 972.79 1,066.25 1.003.84 699.48 3,288.14 Profit before exceptional items, share of equity accounted investee and tax Exceptional items (Refer note 7) 25.55 25.55 Profit before share of equity accounted investee and tax 1,066.25 1,003.84 725.03 3,313.69 Share of profit/(loss) of equity accounted investee (net of tax) (72.48)(39.60) (72.48) 1,026.65 931.36 725.03 3,241.21 Profit before tax Segment Assets 3 4,791.80 5,619.79 4,832.95 4,791.80 Americas UK & Europe 2,023.26 1,959.68 1,780.45 1,959.68 2,456.67 1,993.34 2,456.67 2.140.12 Rest of the World 9,208.15 9,783.17 9,208.15 8,606.74 Total Unallocated Assets 18,674,65 18,120.79 16,879.32 18,120.79 27,328.94 28.457.82 27,328.94 25,486.06 Total Assets 4 Segment Liabilities 130.38 112.95 130.38 Americas 206.30 125.10 125.10 87.11 UK & Europe 304.21 599.26 241.70 599.26 404.51 Rest of the World 915.02 854.74 441.76 854.74 Total Unallocated Liabilities 8,315.91 8,269.37 8,572.41 8,269.37 Total Liabilities 9,230.93 9,124.11 9,014.17 9,124.11 Notes : Segment assets other than trade receivables and unbilled revenue, and segment liabilities other than unearned revenue and advance from customers used in the 1 Company's business are not identified to any reportable segments, as these are used interchangebly between segments. The cost incurred during the year to acquire Property, plant and equipment and Intangible assets, Depreciation / Amortisation and non-cash expenses are not 2 attributable to any reportable segment. The figures of segment revenue and segment results for the quarter ended March 31, 2018 are the balancing figures between the audited figures in respect of 3 the full financial year and published year to date figures up to the end of the third quarter of the relevant financial year. On behalf of the Board of Directors For KPIT Technologies Limited echnolog B#(Ravi) Pandit Â Kishor 8

Place : Pune Date : July 25, 2018

CEO & Managing Director

DIN: 00076190

& Group CEO

DIN: 00075861

Chairman

# BSR&Co.LLP

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Limited review report on Quarterly Consolidated Financial Results of KPIT Technologies Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

### To

Board of Directors of KPIT Technologies Limited

We have reviewed the accompanying statement of unaudited consolidated financial results of KPIT Technologies Limited ('the Company'), its subsidiaries (collectively referred to as 'the Group') and its joint venture for the quarter ended 30 June 2018 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the 3 months ended 31 March 2018 as reported in these statement of unaudited consolidated financial results are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.

This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these consolidated financial results based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, *Review* of Interim Financial Information Performed by the Independent Auditor of the Entity specified under section 143(10) of the Companies Act, 2013. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the consolidated financial results are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

The statement of unaudited consolidated financial results include the financial results of 5 subsidiaries which have not been reviewed by us, whose financial results reflect total revenue of INR 789.09 million and total profit after tax of INR 11.54 million for the quarter ended 30 June 2018, as considered in the Statement. The statement of unaudited consolidated financial results also include the Group's share of net loss after tax (and other comprehensive income) of INR 39.60 million in respect of 1 joint venture whose financial results have not be reviewed by us. This unaudited financial information has not been reviewed by any other auditors, and is based solely on management certified accounts. In our opinion and explanation given by the Management, these financial results are not material to the Group. Our conclusion is not modified in respect of such matter.

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B S R & Co (a pertnership firm with Registration No. BA61223) converted into B S R & Co. LLP (a Limited Liability, Pertnership with LLP Registration No. AAB-B181) with effect from October 14, 2013

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We draw attention to Note 12 to the Statement which describes the uncertainty related to the outcome of the lawsuit filed against the Company's subsidiaries. Our opinion is not modified in respect of this matter.

In our opinion and to the best of our information and according to the explanations given to us, these consolidated quarterly results include the quarterly financial results of the following entities;

- a) KPIT Technologies (UK) Limited
- b) KPIT Infosystems Incorporated, USA

c) KPIT Technologies France SAS

- d) KPIT (Shanghai) Software Technology Co. Limited, China
- e) KPIT Technologies Netherland B.V
- f) SYSTIME Computer Corporation, USA
- g) KPIT Infosystems ME FZE, Dubai
- h) Impact Automotive Solutions Limited
- i) KPIT Technologies GmbH, Germany
- j) KPIT Technologies Soluções Em Informática Ltda.
- k) Sparta Consulting Inc., USA
- 1) Microfuzzy KPIT Tecnologia Ltda, Brazil
- m) KPIT Technologies Corporation
- n) KPIT Solutions GmbH, Germany
- o) MicroFuzzy Industrie-Elektronic GmbH
- p) Yantra Digital Services Private Limited (joint venture)
- q) KPIT Engineering Limited
- r) KPIT Infosystems Ltd. (UK) (formed on 18 April 2018)
- s) KPIT Technologies Limited GK (Japan) (formed on 2 April 2018)
- t) KPIT Technologies Inc (formed on 3 April 2018)

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **B S R & Co. LLP** Chartered Accountants Firm's Registration No: 101248W/ W-100022

Swapnil Dakshindas Partner Membership No: 113896

Place: Pune Date: 25 July 2018

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